



PORTFOLIO OF SERVICES

Strategy, sourcing, orchestration and governance—built around the client requirement.

Executive overview • August 2026

Your business is the headline. Technology is the supporting context.



Start with the requirement—not the solution

Every engagement is modular, scoped through a Statement of Work, and governed to a defined outcome.

1

ASSESS

Clarify outcomes,
current state,
constraints and risk.

2

DESIGN

Translate business
needs into
requirements, roadmap
and decision criteria.

3

ORCHESTRATE

Match qualified
providers, normalize
options and support
selection.

4

GOVERN

Track decisions, delivery,
accountability and
realized value.

Clients can enter at any stage—and scale the engagement as priorities evolve.



Set direction before committing capital

Executive strategy, infrastructure choices and resilience planning establish the decision foundation.

01 Executive Advisory & Transformation Strategy

Executive alignment, current-state assessment, future-state roadmap, investment priorities and board-ready recommendations.

TYPICAL DELIVERABLES

Strategy brief • Roadmap • Decision matrix • Investment sequence • Executive presentation

02 Network, Connectivity & Carrier Advisory

Carrier expense, multi-location connectivity, WAN/SD-WAN, fiber, wireless, resilience, backup and renewal strategy.

TYPICAL DELIVERABLES

Inventory and baseline • Requirements • Carrier comparison • Savings opportunities • Migration and governance plan

03 Cloud, Data Center & Infrastructure

Cloud path, colocation, infrastructure modernization, hosting, migration dependencies and provider selection.

TYPICAL DELIVERABLES

Current/future state • Workload criteria • Sourcing package • Risk map • Phased roadmap



Protect continuity, experience and AI governance

Operational priorities connect recovery, customer engagement and AI adoption to governance.

04 Disaster Recovery & Business Resilience

Business impact, recovery objectives, application prioritization, dependencies, provider evaluation and testing.

TYPICAL DELIVERABLES

BIA inputs • RTO/RPO matrix • Architecture requirements • Test plan
• Readiness scorecard

05 Contact Center & Customer Experience

CCaaS strategy, journeys, channels, workforce, integrations, AI use cases, vendor evaluation and adoption metrics.

TYPICAL DELIVERABLES

Journey and requirements • Platform shortlist • Operating model •
Implementation governance • KPI baseline

06 AI Strategy & Governance

Use-case qualification, policy, data/model risk, human oversight, vendor diligence and value measurement.

TYPICAL DELIVERABLES

Use-case register • Risk tiers • Governance charter • Policy
requirements • Vendor scorecard • Adoption plan



Align technology risk, physical infrastructure and spend

Security, cabling and contract discipline strengthen the operating foundation.

07 Cybersecurity & Risk Alignment

Security requirements, control gaps, vendor capability matching, data protection and executive risk framing.

TYPICAL DELIVERABLES

Risk/requirement map • Shortlist • Control alignment • Remediation roadmap • Governance cadence

08 Structured Cabling & Physical Infrastructure

Site needs, inside/outside plant, low-voltage infrastructure, installer alignment, sequencing and quality.

TYPICAL DELIVERABLES

Site data pack • Scope baseline • BOM/labor comparison • Rollout plan • Acceptance criteria

09 Technology Expense & Contract Optimization

Inventory, recurring spend, utilization, billing errors, consolidation, benchmarking and renewal planning.

TYPICAL DELIVERABLES

Spend baseline • Opportunity register • Prioritized savings • Renewal calendar • Realization tracking



Turn choices into accountable execution

Structured sourcing, program governance and workforce matching carry decisions through delivery.

10 Vendor Sourcing & Ecosystem Orchestration

RFI/RFP development, provider matching, proposal normalization, demonstrations, diligence and recommendation.

TYPICAL DELIVERABLES

Requirements sheet • Shortlist • Scorecard • Tradeoff analysis • Recommendation record

11 Program Governance & Value Realization

Executive cadence, milestones, risks, dependencies, decisions, provider accountability, adoption and benefits.

TYPICAL DELIVERABLES

Governance charter • RACI • RAID log • Dashboard • Executive status • Benefits register

12 HR Ecosystem & Workforce Solution Matching

Privacy-aware matching across HRIS/HCM, payroll, benefits, recruiting, workforce, compliance and learning.

TYPICAL DELIVERABLES

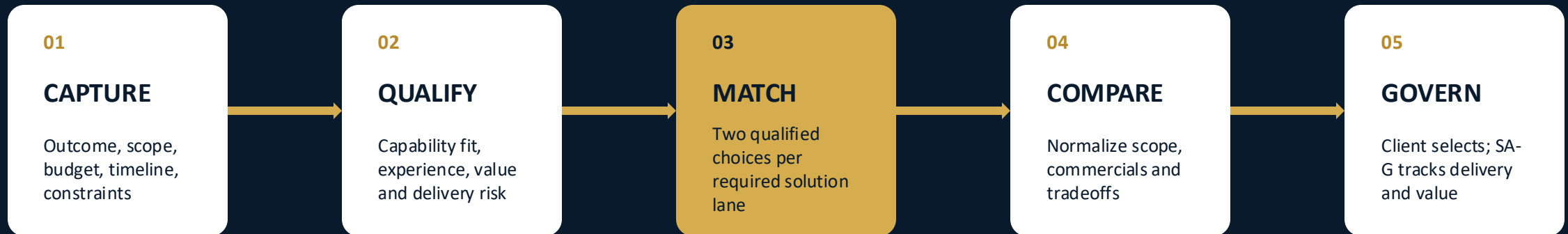
Workforce requirements • Privacy-aware intake • Solution lanes • Shortlist • Fit rationale • Implementation governance



EOI converts a complex market into a governed decision

SA-G Ecosystem Orchestration Intelligence

A decision-support aggregation tool that brings client requirements, qualified options, evidence and tradeoffs into one governed view.



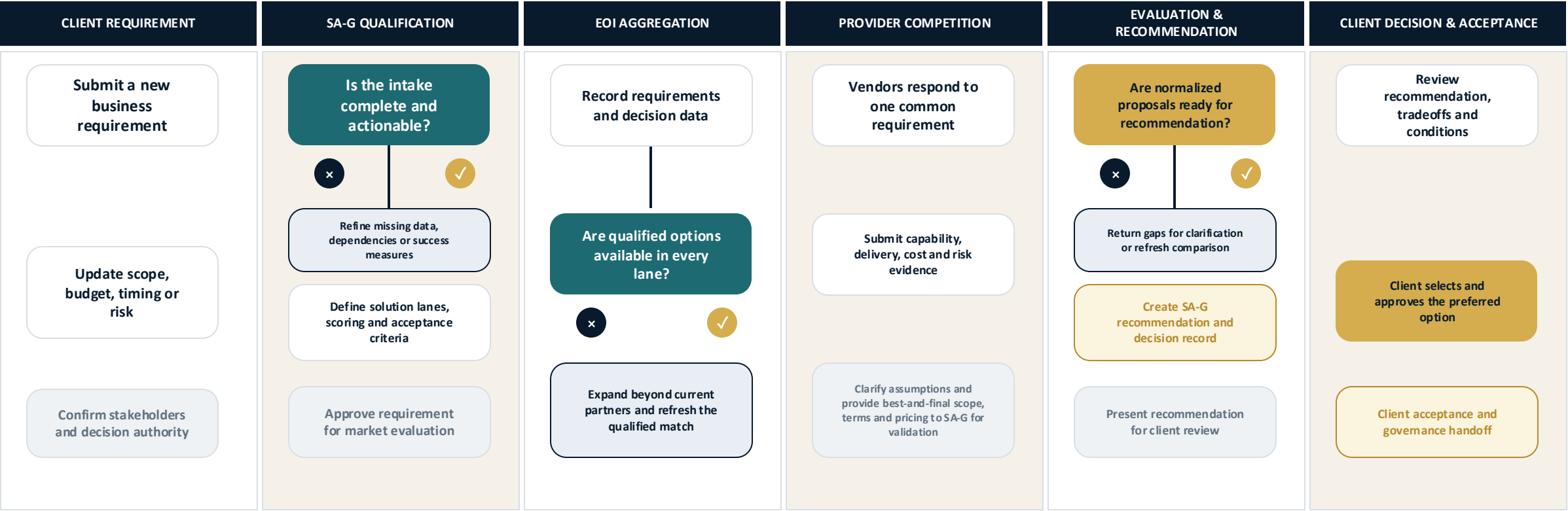
The client retains final selection authority. SA-G supplies the aggregated view, structure, transparency and accountability.

Dynamic matching updates as requirements, risk, budget or ecosystem capabilities change.



EOI cross-functional decision workflow

Six connected sections move from client requirement to final client decision and acceptance.



GOLD = ADVANCE

NAVY = STOP, REFINE OR RETURN

Material changes return to aggregation before selection.



SA-G sits on the client side of every decision

Our role is to strengthen the client's position—before the market is engaged, while options are evaluated, and after commitments are made.

01 LISTEN FIRST

Begin with business outcomes, operating realities, financial constraints and stakeholder priorities—not a preferred product.

02 PROTECT THE REQUIREMENT

Maintain a clear baseline so provider influence, scope drift or commercial pressure does not replace the client's actual need.

03 LOOK BEYOND THE ECOSYSTEM

Evaluate current SA-G partners alongside credible outside alternatives. Existing relationships never predetermine the recommendation.

04 STAY THROUGH DELIVERY

Remain alongside the client to govern decisions, acceptance, accountability, adoption and realized value.

Independent perspective. Transparent process. Client-controlled decisions.



Make the market compete for the client's business

SA-G's current partners are qualified options—not automatic answers. The best fit may come from outside the existing ecosystem.

01

OPEN THE FIELD

Consider SA-G partners and credible outside providers whenever the requirement, value or risk profile supports it.

02

ONE REQUIREMENT

Issue a common scope, response format, assumptions, service levels and acceptance expectations.

03

VISIBLE TRADEOFFS

Compare capability, delivery model, risk, commercials, support and long-term flexibility.

04

BEST-AND-FINAL

Use clarifications and final offers to improve price, terms, scope certainty and provider accountability.

SA-G recommends the strongest overall fit—even when that provider is not a current SA-G partner.



Selection is a milestone; value is the objective

SA-G maintains the connective tissue between executives, operating teams and selected providers so commitments translate into outcomes.



SA-G remains at the client's side—especially when a difficult decision, escalation or course correction is required.



Start with one priority—and build only what it requires

A focused working session can establish scope, stakeholders, data needs and the right advisory path.

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| 01 | DEFINE | Confirm the business outcome and executive sponsor. |
| 02 | DISCOVER | Gather the minimum current-state data needed to frame the decision. |
| 03 | SCOPE | Select the assessment, sourcing or governance modules required. |
| 04 | LAUNCH | Execute through a clear SOW, cadence and acceptance criteria. |

Next conversation: identify the highest-priority decision and the information required to move it forward.